Commercial Companies

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|---------------------------|-------|
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| Company performance indicators for 2002 | | | | |
|--|---------|----------|--|--|
| | 2002 | 2001 | | |
| Number of companies | 38,051 | 38,051 | | |
| Number of employees | 469,166 | 463,807 | | |
| Difference between net profit and net loss, SIT million | 215,498 | -266,782 | | |
| Revenues/expenses | 1.03 | 0.98 | | |
| Net revenues from sales in foreign markets/total revenues, % | 26.0 | 25.5 | | |
| Valued added/employee, thousand SIT | 5,588 | 4,960 | | |
| Return on assets, % | 1.7 | - | | |
| Return on capital, % | 3.6 | - | | |
| Debt-to-capital ratio | 1.09 | 1.04 | | |
| Long-term coverage of long-term assets and stocks | 0.96 | 0.95 | | |

Source of data: Agency for Public and Legal Records and Services – data from the balance sheet and profit and loss statement for 2002, calculations by the IMAD.

38,051 companies employing 469,166 workers submitted data from their annual reports for **2002** to the Agency for Public and Legal Records and Services. The **highest number of companies** operated in the activity of wholesale and retail trade and certain repair services (33.2%), while the **highest number of employees** worked in manufacturing (46.3%).

The overall company performance improved **compared to 2001** (see SEM 6/2003:16). Revenues rose more than expenses (by 5.1 index points), which helped improve the overall **operating efficiency** (from 0.98 to 1.03), increased net profits (up by 34.2%) and reduced net losses (down by 61.5%). The **difference between net profit and net loss** was positive, totalling SIT 215,498 million, as opposed to the negative difference of SIT 266,782 million seen in 2001. Export performance also improved, with **net revenues earned in foreign markets** rising more than net revenues earned in the domestic market (by 3.3 index points). This increased the share of revenues from sales in foreign markets by 0.5 of a percentage point to 26.0%. Because value added rose more than employment, **labour productivity** (measured by value added per employee) climbed by 12.7%.

As regards the **asset structure**, the share of fixed assets dropped slightly (down 0.5 of a percentage point to 63.6%) mainly due to a smaller share of tangible fixed assets, while the share of current assets increased (up 0.5 of a percentage point to 36.0%), particularly the share of short-term financial investments. As regards **liabilities and capital**, the value of financial and operating liabilities rose more than the value of capital (by 5.8 index points), which then pushed corporate indebtedness up – the **debt-to-capital ratio** was up from 1.04 to 1.09. Companies failed to cover all fixed assets, long-term operating receivables and stocks by capital, provisions and long-term liabilities, both at the end of 2001 and 2002, and the **coefficient of long-term coverage of long-term assets and stocks** remained below 1, despite its rise from 0.95 to 0.96.

As in previous years, the biggest contribution to the overall performance came from **manufacturing companies**, which accounted for 36.4% of total revenues, 74.0% of net revenues earned in foreign markets, 28.0% of total assets, 43.4% of total value added, and 48.4% of the total positive difference between net profit and net loss. The biggest **return on assets** (measured by the difference between net profit and net loss relative to the average asset value) was achieved in education (4.1%), while the biggest **return on capital** was achieved in financial intermediation (14.9%).

